



DELTA SUCCESS PROGRAM REPORT

2016 - 2020





WELCOME TO THE DELTA SUCCESS PROGRAM REPORT 2016 - 2020

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ABOUT DELTA SUCCESS

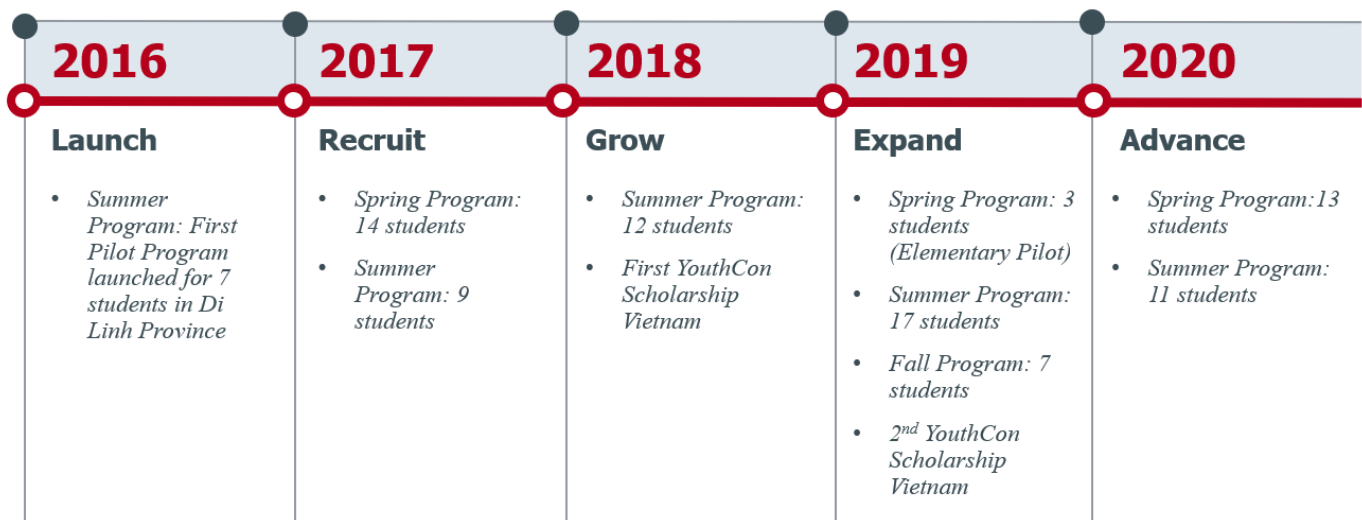
The DELTA Success program was created to bring the Life Skills Academy, the flagship program of AASuccess, to Vietnam. Through this program, we provide young students in Vietnam the opportunity to not only develop their life skills and English proficiency, but also experience worthwhile mentorship and collaboration, regardless of geographical distance or cultural barriers.

Since its humble beginning of seven students in our first pilot program in 2016, DELTA Success has developed into a year-round program with three levels (Elementary, Middle-High School, and College) to serve students from all age ranges.

Vision

The vision of the DELTA Success program is to create a safe learning environment where professionals and students can learn valuable life and technical skills from one another and engage in cultural exchange. Through virtual meeting tools such as Skype and Google Hangouts, we educate and guide students about various life skills that are often not emphasized in schools, such as communication, networking, self-awareness, self-discipline, accountability, and how to balance one's work and social life.

PROGRAMS IN 2016 - 2020



78
TOTAL STUDENTS

DELTA Success's students are our utmost focus and treasure. Our Vietnamese students are hard-working, caring individuals who are eager to learn. Most of our students are from Di Linh, Tay Ninh, and Saigon, who are connected to AASuccess via our network of parents and teachers in Vietnam.

45
U.S. MENTORS

Mentorship and relationship-building have a unique way of unleashing our students' potential. We are proud to partner with 45 mentors, most of whom are college students and young professionals in the U.S., who are passionate about sharing their knowledge and expertise to those in need in other parts of the world.

1,472 +
HOURS

During the course of our program, mentors and mentees meet virtually, develop worthwhile relationships, and discuss various topics on life skills outlined in our level-based curriculum. We have incurred more than 1,472 hours so far in various educational and mentorship activities, group seminars, and workshops.

\$5,650
DONATION

Since 2016, AASuccess has continued to invest in DELTA Success in order to encourage continuous education and innovation to deserving students in Vietnam.



PROGRAMS IN VIETNAM

DISCOVER
EXPLORE
LEARN
TRAIN
ACT

DELTA SUCCESS ELEMENTARY

Since January 2019, DELTA Success has collaborated with Lasan Tan Hung Charity School to provide virtual basic English and life skills training courses to 4th and 5th-grade students in Vietnam. The goal is to encourage students' critical thinking and confidence in sharing their thoughts in English.

DELTA SUCCESS MIDDLE SCHOOL

Established in 2016, this program focuses on training students in expanding their vocabularies and English usage, public speaking, character building, and inspiring them to give back to the community.

DELTA SUCCESS COLLEGE


Started in 2019, DELTA Success College is a virtual education program designed to prepare Vietnamese college students with essential skills and mindset to help them define their career goals and become successful as emerging young professionals.

THE WORK READINESS PROGRAM

Started in 2019, this program is designed specifically for Vietnamese college students aged 18 - 25 to develop the technical and soft skills needed to put their best foot forward upon graduating university and joining the workforce.

VIETNAM YOUTHCON SCHOLARSHIP

AASuccess first extended its annual YouthCon Scholarship to Vietnam in 2018. Thus far, we have awarded more than \$3,500 to over 20 deserving Vietnamese students who have demonstrated the spirit of giving back and the ability to write and present well in English.



PROGRAMS BY THE NUMBER

DELTA SUCCESS ELEMENTARY

7

TOTAL STUDENTS

6

TOTAL U.S. MENTORS

162+

MENTORING HOURS

Program Goals

- Provide a platform for young students to express themselves and exercise basic life skills
- Build students' confidence in English capabilities
- Train students on critical and creative thinking

Structure

10 weeks, 1 hour / week

What We Teach

- Basic English expressions to describe objects, ideas, thoughts, and feelings
- Class activities include reading books, learning new words and songs, engaging in conversations in English, and discussing various topics
- 2 art appreciation classes
- Present a final presentation at the end of the program



Nguyen Hoai Bao Nhi - 5th-grade student

"I find the program very useful. I like the lessons in which I learn about animal names such as monkey, pig, dog, and cat. My favorite activity is reading stories in English. My mentor is so gentle to me. He knows many languages. He is always willing to teach me even though sometimes I didn't fully understand the questions. I would like to send my best thank you for teaching me."



Nguyen Minh Quoc, Grade 4, 12 years old

"My teacher is very nice and beautiful. When I didn't understand the lesson, she would translate words from Vietnamese to English for me. My happiest memory is when we watched movies and read books about Thor and Iron Man together. Currently, COVID-19 is spreading fast. I wish her to stay healthy and stay at home safely."



PROGRAMS BY THE NUMBER

DELTA SUCCESS MIDDLE - HIGH SCHOOL

39

TOTAL STUDENTS

28

TOTAL U.S. MENTORS

780+

MENTORING HOURS

Program Goals

- Provide a platform for students to expand their vocabularies and English usage
- Train students on public speaking and character building
- Inspire students to give back to the community

Structure

10 weeks, 1 hour / week

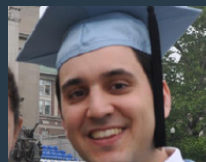
What We Teach

- Intermediate English expression to describe ideas with expanded vocabularies in written communication and speeches
- Email writing and public speaking training
- Utilize life skills training through the organization and execution of community projects
- Present a final presentation at the end of the program



Tran The Vy - From Di Linh, Vietnam - 15 years old

"Before I learned about the DELTA program, I could not speak English fluently or stand in front of a crowd to present. Now, not only can I speak fluently to give a presentation, but I also can write some short essays. I really want to continue studying with my teacher, Constantinos Hadjistephanou. He taught me a lot of things, from English skill to some tips in life, and how to control my feelings. He is the best teacher I ever had. I really want to join this program again and study with Dinos."



Constantinos Hadjistephanou - Actuary (FCAS), Manager at Ernst & Young, NYC - Mentor for AASuccess / DELTA program since 2017

"Vy is a great kid. At the beginning, he was very shy. Now he is very comfortable to chat and share with me many things: his interests, personal goals, etc. What I like the most about the program is the interaction with students and being able to see their improvement week after week. It is so rewarding to see how much Vy has grown since the first time we met."



PROGRAMS BY THE NUMBER

DELTA SUCCESS COLLEGE

14

TOTAL STUDENTS

14

TOTAL U.S. MENTORS

330+

MENTORING HOURS

Program Goals

- Guide students towards gaining confidence in their English-speaking and written communication skills
- Career development and resume building
- Emotional intelligence and relationship building skills

Structure

10 weeks, 1 hour / week with group projects and seminars

What We Teach

- Express opinions in personal and professional contexts in English
- Development of crucial life skills such as communication, emotional intelligence, resume building, public speaking, and embodying a growth mindset
- Present a final presentation at the end of the program
- Students have the option to continue their personal and professional development through the Work Readiness Program



Tran Hoang Vu - Student from Ton Duc Thang University

"I really love that the program gave me a chance to have one-on-one conversation. It helps me improve my confidence very much. I am not nervous when talking to a native. One thing I really love about the DELTA Success program is that we get support from very enthusiastic and considerate people."



Andre Lam - Senior Consultant at Deloitte Consulting, LLP. McLean, VA - Mentor for AASuccess/ DELTA program since 2018

"I really like the direct impact you can make. You don't find a lot of opportunities to work one-on-one with someone on the other side of the world and help them grow and develop."

THE WORK READINESS PROGRAM

The Work Readiness Training Program is designed to develop Vietnamese college students aged 18 - 25 the technical and soft skills needed to put their best foot forward upon graduating university and joining the workforce. Students participating in this course are expected to execute a practical project relevant to their career path. Some project examples include: create an algorithm or software to analyze a scenario, plan and organize a small workshop for at least 20 attendees, etc.

Our curriculum includes two independent-study courses: Computer Programming Language and Project Management (PM). Coupled with ongoing mentoring sessions with U.S. professionals, our curriculum will prepare students for professional advancement.

7

TOTAL STUDENTS

5

TOTAL U.S. MENTORS

200+

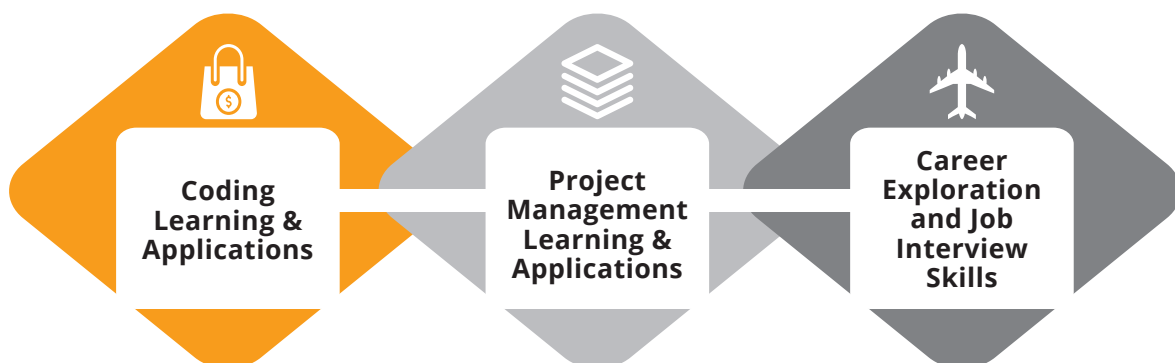
MENTORING HOURS

Vu Hoang Thuy - Student from the Ho Chi Minh University of Medical & Pharmacy

"My work during the project and presentation were new experiences for me. There were many challenges in this project like planning, working with my team, applying the PM course, presenting, and solving problems. These gave me chances to improve more personal skills, which I haven't done before."

Nguyen Van Ha - Student from Cao Thang Technical College

"Through preparing for the presentation, I had to do a lot of research in database management that I haven't ever had a chance to learn about before. I saw some interesting facts between it and my expertise in the electronic field. I am curious about it. More importantly, I certainly gained more knowledge about managing projects, which is very useful for my work and life."



VIETNAM YOUTHCON SCHOLARSHIP



Program Overview

Youthcon Vietnam is a scholarship opportunity designed to offer financial assistance to Vietnamese students aged 15 - 20 who not only can write coherently and exemplify developed public speaking skills, but also can demonstrate the characteristics of responsible citizens, future leaders, and agents of change.



Youthcon Scholarship Vietnam 2018

Prompt: "If you can leverage 15 million VND, what project would you undertake to improve your community or neighborhood?"

- Total students participated: 20
- Total awarded scholarship: \$2,500



Youthcon Scholarship Vietnam 2019

Prompt: "We believe in not only dreaming of change, but also taking action to create that change. Share with us a local or community issue you are passionate about. What program or project would you carry out to work towards a solution with a budget of 4 million VND?"

- Total students participated: 34
- Total awarded scholarship: \$1,000



COMMUNITY GIVING BACK PROJECTS

Besides life skills and English, we also nurture the spirit of giving back by inspiring our students to do good in their community. During the summer, groups of students, with guidance from their mentors and assistance from DELTA on-site volunteers, are empowered to plan and carry out giving back projects to their surrounding communities and neighborhoods.

Project Butterfly

In Summer 2018, 15 U.S. students and 13 Vietnamese students collaborated together to provide school supplies and living necessities to over 30 underprivileged children in Vietnam living in orphanages and temples.

US Team: 15 AASuccess students, mentors, and volunteers came together to organize a Car Wash/Bake Sale on Saturday, July 7th, 2018 at Shell Gas Station, Falls Church. After weeks of planning, the team successfully raised \$512 to be sent to the two Vietnam teams to fund their projects.



Project Butterfly (cont.)

Tay Ninh Team: The Tay Ninh team, which consisted of 5 DELTA students, connected with 18 orphans at Bach Hoa Trang Orphanage. Each team member was assigned to purchase school supplies, snacks, and food, and then they met at the orphanage to distribute supplies and play with the orphans.



Di Linh Team: A team consisting of 8 DELTA students in Di Linh came to Dieu Thang Temple to meet 10 orphans and deliver gifts and school supplies to them. They worked quickly to arrange meetings with representatives from the temple, and then they purchased and delivered the items such as backpacks, pens, notebooks, toys, and candies. Lastly, they spent quality time cooking and playing soccer and volleyball together with the children.

"I have learned a lot of things after this trip. I know how to work in a team and how to use money. I also have more good friends, good people who have good hearts. I know how to wake up early, and to be on time. I know that I'm living a happy life and proud of it. I know that a lot of people are poor and have a difficult living condition. Also, I learned how to wash dishes, know how to cook a vegetarians' meals. And so on. Everything was successful and I'm satisfied about what I have learned and the result. I hope that I could work with AASuccess and DELTA students forever. Thank you very much." - Nguyen Lam Bao Phuc, 8th grade student.

Color-A-Smile

In May 2019, 50 Lasan Elementary students participated in the Color-A-Smile Project where they colored cards and wrote good luck messages that were sent to senior citizens, overseas veterans, and anyone in need of a smile.





COORDINATORS & VOLUNTEERS SNAPSHOT



Ms. Hang Kim Tran

Ms. Kim-Hang Tran is an English teacher who is currently working at Phan Boi Chau High School in Di Linh, Lam Dong Province, Vietnam. She has been the main student recruiter for the DELTA Success Middle School program, bringing in more than 30 students to participate in our program over the past few years. She is also an active on-site volunteer, overseeing and supporting our students' community projects, as well as engaging with students' parents.

"It has been my happiness to connect students in Di Linh with AASuccess' virtual program (DELTA Success) starting in 2016 because this program has helped them develop creative thinking and other soft skills for their future. It is really beneficial for students in such a rural region."



Frere The Anh Tran

Frere The-Anh Tran has been a member of the Vietnam Lasallian Catholic Institute for over 12 years. He is currently the Principal of Lasan Tan Hung, an elementary charity school in District 7, Saigon, Vietnam, with the mission of empowering underserved children to continue their secondary education at public schools or other secondary schools, while building their virtues and good characters at early ages. An effective conduit to expand the DELTA Success program to Saigon, Vietnam, Frere Tran has been working diligently and proactively with our team in the U.S. to recruit students and facilitate mentoring sessions among U.S. mentors and Lasan elementary school students.



Mr. Tan Minh Nguyen

Mr. Tan Minh Nguyen is an English teacher at Tran Dai Nghia High School for the Gifted in Saigon, Vietnam. An active and enthusiastic volunteer, Mr. Nguyen has played a crucial role in promoting the YouthCon Scholarship in Vietnam, encouraging and coaching more than 20 students to participate in the 2019 program. Mr. Nguyen is also a proud parent of an AASuccess student in the U.S.

COORDINATORS & VOLUNTEERS SNAPSHOT (cont.)



Ms. Khue Bui

Ms. Khue Bui graduated with a BS degree in Maths from Liberty University. She is currently an Associate Actuary at USAA and Chairwoman for AASuccess non-profit organization. She started the DELTA Success Program in 2016 in order to support the many youngsters in Asia who have strong desire to learn, and care about family and community. Alongside with Nguyen, she wants to bridge more students with caring mentors because relationship building between a mentor and students has a unique way of unleashing our students' potential.



Ms. Nguyen Nguyen

Ms. Nguyen Nguyen graduated from the University of Maryland – College Park with a double-degree in Marketing and International Business. Currently, she is the Program Manager for the Delta Success Program, supervising volunteers and coordinating training programs with students. Ms. Nguyen is also serving as a Business Development Specialist to the American Life Skills Center, an education institution with the mission of bringing AASuccess Life Skills Program to Vietnamese students.



Ms. Aimee Liu

Ms. Aimee Liu is the Deputy Vice President of Community Relations of Ascend Greater Washington D.C. Currently, she is working as a Senior Associate Advisory at Grant Thornton LLP. For years, Ms. Liu has been crucial in collaborating the effort with AASuccess to recruit mentors for our programs in Vietnam. In addition, Ms. Liu also participated in the annual AASuccess YouthCon Scholarship's judging panel for multiple years.

SUPPORT

DELTA SUCCESS

There are many ways to give to AASuccess. And whether you're making a small, individual donation or partnering with us on a global scale, we are dedicated to transparency. We make every dollar donated have the greatest impact.

BENEFITS OF BEING A SPONSOR

	GOLD \$2,500+	SILVER \$1,000+	PARTNER 250+
BENEFITS: YEAR-ROUND			
Logos and website link on all marketing material	✓	✓	✓
Company names featured in digital media	Featured recognition on monthly E-News, website, and social media	Featured recognition, website, and social media	Featured recognition on social media
Invitation to all AASuccess special events	✓	✓	✓
Acknowledgement as an important sponsor in opening remarks of major events	✓	✓	
Tickets reserved to all AASuccess annual major events	5	2	1
Join AASuccess business support community from both the US and Vietnam	✓	✓	✓
BENEFITS: DAYS OF IMPORTANT EVENTS			
Company / Name featured in event program	5	2	1
Presenter at AASuccess Annual Scholarship Ceremony	Quarter-page	Company logo / Sponsor name	Company logo / Sponsor name
2-minute speech on stage *	One slot available		
Scholarship award presenter **		Three slots available	

*Intended to honor the donor and recognize their efforts in supporting the YouthCon Scholarship and bettering our community

**Available slots for the Scholarship Award Presenter will be given on a first-come first-serve basis

Organization Name

Contact Person Title

Individual Sponsor's Name Phone number

Email

Sponsorship Level of Choice Gold (\$2,500+) Silver (\$1,000+) Partner (\$250+)
 Other. Please specify: _____



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